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Venture Enterprise Center, Japan

Latest Quarterly Trend The Fourth quarter of 2024

(October to December 2024)

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Venture Enterprise Center, Japan (VEC) reports the results of our quarterly survey on venture capital (VC) investments by Japanese VC firms for the fourth quarter of 2024 (October to December 2024).

VC Investments in domestic companies in 2024 (calendar year)

¥236.0 billion

UP **11.3**%

from the previous year

See Fig.2 In the Page 2

- *120 firms that responded to the survey between January 10th and February 17th in 2025 are aggregated.
- * [Period covered by the survey]: Current quarter: Q4 2024 (October to December 2024)
 Same quarter of last year: Q4 2023 (October to December 2023)
- * Unless otherwise noted, the 2nd place of decimal point below is rounded off.

 Due to the rounding, the total may not be consistent with the sum of breakdown.
- * For the survey results of both by Stage and by Industry, the total may not be consistent with the sum of breakdown, since not all the answers provided the details.

Figure 1: VC Investments: Q4 2023 and Q4 2024 Comparison

117 firms that provided both figures of domestic and overseas are aggregated. ("0" is considered a valid response)

		11/ firms	•		omestic and o	verseas are agg	,		ilia response)
			Q4 20	023			Q4 20)24	
		Domestic	Overseas	Total	Number of VC firms that answered the amount "0"	Domestic	Overseas	Total	Number of VC firms that answered the amount "0"
	Amount (¥Bil)	44.2	19.5	63.7		67.8	24.5	92.4	
VC	y/y % change					53.6%	25.7%		
(excluding	Deal count	338	75	413	22	354	69	423	27
CVC)	y/y % change					4.7%	-8.0%		
	Per deal (¥Mil)	130.7	260.1	154.2		191.6	355.5	218.3	
	Amount (¥Bil)	6.2	0.9	7.1		5.9	2.5	8.4	
	y/y % change					-4.7%	183.1%		
cvc	Deal count	43	8	51	15	48	23	71	15
	y/y % change					11.6%	187.5%		
	Per deal (¥Mil)	144.2	111.3	139.0		123.1	109.6	118.7	
	Amount (¥Bil)	50.4	20.4	70.8		73.7	27.1	100.8	
1/6 : 61/6	y/y % change					46.4%	32.6%		
VC+CVC Total	Deal count	381	83	464	37	402	92	494	42
	y/y % change					5.5%	10.8%		
	Per deal (¥Mil)	132.2	245.8	152.5		183.4	294.0	204.0	

Note: Figures for Q4 2023 in Figure 1 are provided from VC firms which responded to the latest survey (Q4 2024), so that the figures presented in the above Figure 1 may not be consistent with the figures of Q4 2023 in Figure 3 and Figure 12, which are calculated based on investment amount and number of deals of Q4 2023 survey.



VC Investments in domestic and overseas companies in 2024 (calendar year)

¥339.4billion

UP 18.8%

from the previous year

Figure 2: Comparison of VC Investments in 2020-2024 between Calendar Year and Fiscal Year Basis

• Calendar Year Basis: January to December

(¥Billions)

Amount (CV2020	CY2021	CY2022	CY2023	CY2024				
Amount	C12020	C12021	C12022		Jan-Mar	Apr-Jun	July-Sep	Oct-Dec	Subtotal
Domestic	151.2	227.7	255.0	212.1	44.8	52.9	64.7	73.7	236.0
Overseas	67.9	67.2	85.3	73.6	15.0	32.1	29.2	27.1	103.4
Total	219.1	294.8	340.3	285.7	59.7	85.0	93.9	100.8	339.4

(Deal count)

Deal count	CV2020	CV2021		CY2023	CY2024					
Dear court	C12020	CIZUZI		C12025	Jan-Mar	Apr-Jun	July-Sep	Oct-Dec	Subtotal	
Domestic	1,160	1,395	1,676	1,477	402	416	444	402	1,664	
Overseas	261	288	318	285	61	73	89	92	315	
Total	1,421	1,683	1,994	1,762	463	489	533	494	1,979	

Fiscal Year Basis : April to next March

(¥Billions)

Amount	FY2020	FY2021	FY2022	FY2023	FY2024				
Amount	112020	112021	112022		Apr-Jun	July-Sep	Oct-Dec	Subtotal	
Domestic	158.2	261.8	238.6	193.4	52.9	64.7	73.7	191.3	
Overseas	63.3	70.8	83.5	73.5	32.1	29.2	27.1	88.4	
Total	221.5	332.7	322.1	267.0	85.0	93.9	100.8	279.7	

(Deal count)

Deal count	FY2020 FY2021		FY2022	FY2023	FY2024				
Dear Count	112020	112021	112022		Apr-Jun	July-Sep	Oct-Dec	Subtotal	
Domestic	1,124	1,559	1,625	1,483	416	444	402	1,262	
Overseas	247	311	306	280	73	89	92	254	
Total	1,371	1,870	1,931	1,763	489	533	494	1,516	

Note: Above figures may not be consistent with those of our annual survey results, since figures above are calculated based on a simple aggregation of figures of quarterly reports.



1. Data on VC Investments in Domestic Companies

Figure 3: Quarterly Trend of VC and CVC Investments in Domestic Companies

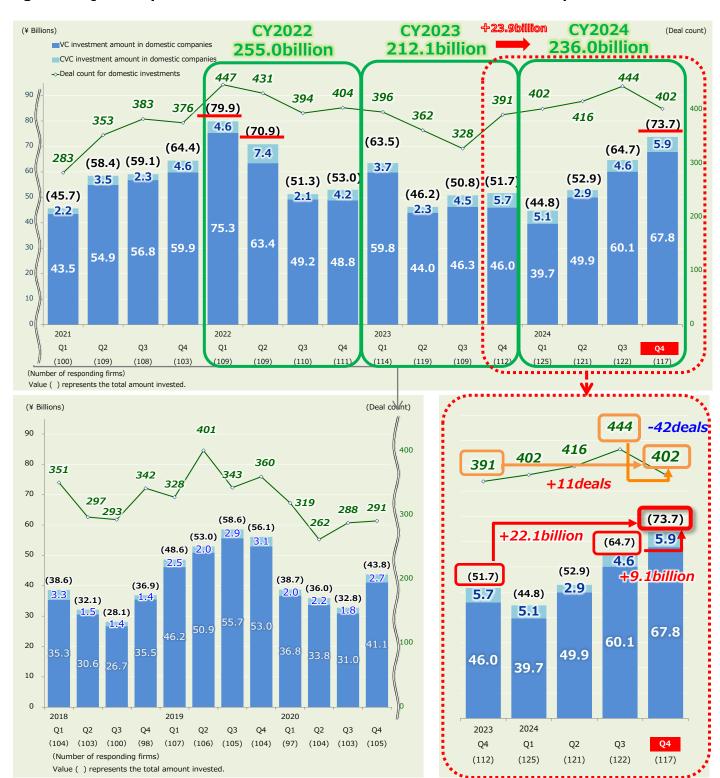


Figure 4: Investment Amount by Industry in Q4 2024: Domestic and Overseas

116 firms that provided figures for Q4 2024 are included in the calculation. ("0" is considered a valid response)

Industry	Dom	estic	Over	seas	Tot	al
(9 classifications plus 1)	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage
1. Telecommunications/Networking and Equipment	300.0	0.4%	932.4	3.9%	1,232.4	1.3%
2. Computers and Peripherals/IT Services	27,776.1	41.0%	10,835.4	45.8%	38,611.5	42.3%
3. Software	6,967.9	10.3%	954.0	4.0%	7,921.9	8.7%
4. Semi-conductors/Electrical Machinery & Equipment	1,139.3	1.7%	0.0	0.0%	1,139.3	1.2%
5. Biotechnology/Pharmaceutical	4,907.2	7.2%	1,581.4	6.7%	6,488.6	7.1%
6. Medical Devices & Equipment/Healthcare-related Services	3,726.6	5.5%	624.6	2.6%	4,351.2	4.8%
7. Industrial/Energy/Others	8,359.3	12.3%	6,839.4	28.9%	15,198.6	16.6%
8. Media/Entertainment/Retailing/Consumer Goods	6,236.6	9.2%	1,404.6	5.9%	7,641.2	8.4%
9. Finance/Real Estate/Business Services	8,292.4	12.2%	462.8	2.0%	8,755.2	9.6%
Decarbonization-related (among the above)	2,700.1	4.0%	420.0	1.8%	3,120.1	3.4%
Total	67,705.2	100.0%	23,634.6	100.0%	91,339.8	100.0%

Figure 5: Domestic Investment Amount by Industry in Q4 2024 (Percentage of JPY value invested)

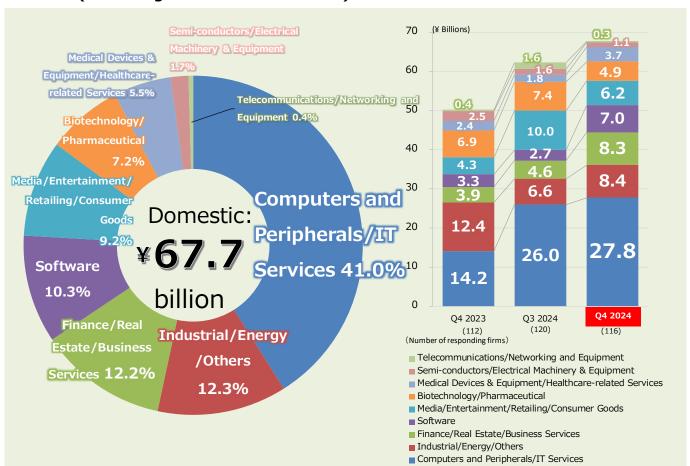


Figure 6: Domestic Investment Amount by Industry: Comparison between Q3 2024 and Q4 2024

Q3 2024: 120 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)
Q4 2024: 116 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)

Industry	Industry	Q3 2	.024	Q4 2	024
(4 classifications plus 1)	(9 classifications plus 1)	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage
	Telecommunications/Networking and Equipment	1,611.3	2.6%	300.0	0.4%
1. IT-related 53.4%	Computers and Peripherals/IT Services	25,980.2	41.7%	27,776.1	41.0%
1. 11-leiateu 55.4%	Software +4.3billio	n 2,670.8	4.3%	6,967.9	10.3%
	Semi-conductors/Electrical Machinery & Equipment	1,572.3	2.5%	1,139.3	1.7%
2. Biotech/Medical Services/	Biotechnology/Pharmaceutical -2.5billio	n 7,360.5	11.8%	4,907.2	7.2%
Health Care	Medical Devices & Equipment/Healthcare-related Services	1,755.8	2.8%	3,726.6	5.5%
3. Industrial/Energy/Other Industries 12.3%	Industrial/Energy/Others -3.8billion	6,640.7	10.7%	8,359.3	12.3%
4. Products/Services 21.5%	Media/Entertainment/Retailing/Consumer Goods	10,017.2	16.1%	6,236.6	9.2%
4. Products/Services 21.5%	Finance/Real Estate/Business Services +3.7b	illion ^{632.9}	7.4%	8,292.4	12.2%
Decarbonization-related (Among the above)		1,241.7	2.0%	2,700.1	4.0%
Total		62,241.5	100.0%	67,705.2	100.0%

Figure 7: Domestic Investment Deal Count by Industry: Comparison between Q3 2024 and Q4 2024

Q3 2024: 120 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)
Q4 2024: 116 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)

Industry	Industry	Q3 2	2024	Q4 2024	
(4 classifications plus 1)	(9 classifications plus 1)	Deal count	Percentage	Deal count	Percentage
	Telecommunications/Networking and Equipment		2.4%	1	0.3%
1. IT-related 39.6%	Computers and Peripherals/IT Services -21	deals 116	28.2%	95	26.1%
39.6%	Software	38	9.2%	42	11.5%
	Semi-conductors/Electrical Machinery & Equipment	14	3.4%	6	1.6%
2. Biotech/Medical Services/	Biotechnology/Pharmaceutical	50	12.2%	36	9.9%
Health Care	Medical Devices & Equipment/Healthcare-related Services	28	6.8%	34	9.3%
3. Industrial/Energy/Other Industries 15.1%	Industrial/Energy/Others	65	15.8%	55	15.1%
4. Products/Services 26.1%	Media/Entertainment/Retailing/Consumer Goods	54	13.1%	43	11.8%
4. Floducts/ Scivices 20.146	Finance/Real Estate/Business Services +1	6deals 36	8.8%	52	14.3%
Decarbonization-related (Among the above)		12	2.9%	10	2.7%
Total		411	100.0%	364	100.0%

3. VC Investments by Stage (Domestic)

Figure 8: Investment Amount by Stage

Q4 2023 : 110 firms that provided figures are included in the calculation. ("0" is considered a valid response) Q3 2024 : 119 firms that provided figures are included in the calculation. ("0" is considered a valid response)

(¥ Millions)

Q4 2024: 115 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Stage	Q4 2023		Q3 2	Q3 2024		Q4 2024		q/q
Seed	5,042.7	11.2%	11,350.9	20.7%	4,207.7	8.0%	-3.2 points	-12.7 points
Early	17,772.9	39.5%	26,225.1	47.9%	21,057.5	40.1%	+0.6 points	-7.8 points
Expansion	10,338.9	23.0%	8,281.8	15.1%	18,826.6	35.9%	+12.9 points	+20.7 points
Later	11,832.4	26.3%	8,924.7	16.3%	8,399.7	16.0%	-10.3 points	-0.3 points
Total	44,986.9	100.0%	54,782.6	100.0%	52,491.4	100.0%		

Figure 9: Investment Deal Count by Stage

 ${\it Q4~2023:110~firms~that~provided~figures~are~included~in~the~calculation.~("0"~is~considered~a~valid~response)}\\$

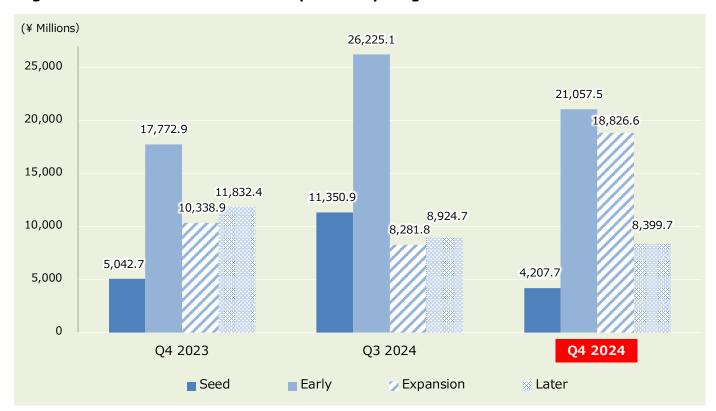
Q3 2024: 119 firms that provided figures are included in the calculation. ("0" is considered a valid response)

(Deal count) Q4 2024 : 115 firms that provided figures are included in the calculation. ("0" is considered a valid response)

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Stage	Q4 2023		Q3 2	2024	Q4 2024		
Seed	65	19.3%	96	25.3%	54	16.0%	
Early	166	49.3%	175	46.1%	162	47.9%	
Expansion	67	19.9%	65	17.1%	95	28.1%	
Later	39	11.6%	44	11.6%	27	8.0%	
Total	337	100.0%	380	100.0%	338	100.0%	



Figure 10: Investment Amount Comparison by Stage



4. Investment Amount by Industry and Stage (Domestic)

Figure 11: Investment Amount by Industry and Stage

(¥ Millions) Q4 2024 : 115 firms that provided figures are included in the calculation. ("0" is considered a valid response)

	Seed	Early	Expansion	Later	Total
Telecommunications/Networking and Equipment	0.0	0.0	0.0	300.0	300.0
Computers and Peripherals/IT Services	840.2	6,533.6	3,964.6	4,609.7	15,948.1
Software	190.0	2,133.0	2,874.9	1,770.0	6,967.9
Semi-conductors/Electrical Machinery & Equipment	0.0	1,139.3	0.0	0.0	1,139.3
Biotechnology/Pharmaceutical	1,320.1	2,372.8	690.0	280.8	4,663.8
Medical Devices & Equipment/Healthcare-related Service	365.0	1,434.3	1,287.5	639.8	3,726.6
Industrial/Energy/Others	860.4	4,180.9	2,761.2	394.7	8,197.2
Media/Entertainment/Retailing/Consumer Goods	552.0	1,813.8	976.4	50.0	3,392.2
Finance/Real Estate/Business Services	80.0	1,449.7	6,272.0	354.6	8,156.4
Total	4,207.7	21,057.5	18,826.6	8,399.7	52,491.4

5. Data on VC Investments in Overseas Companies

Figure 12: Quarterly Trend of VC and CVC Investments

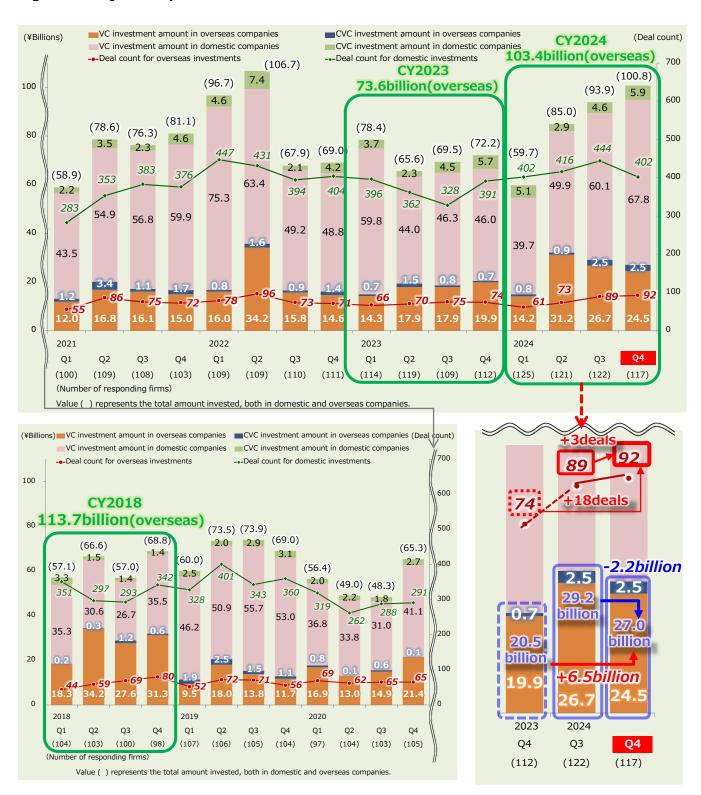
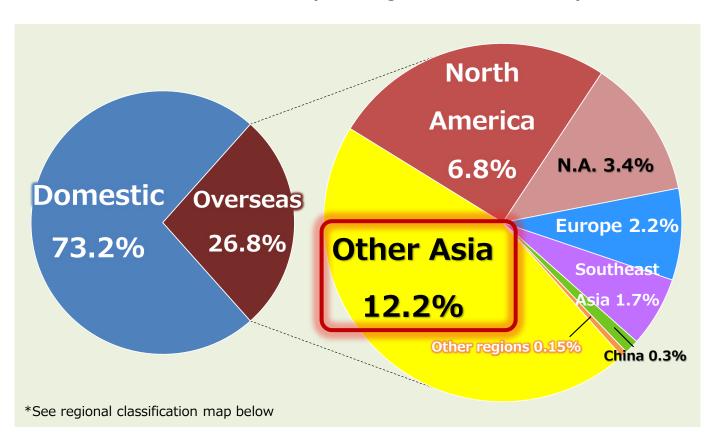
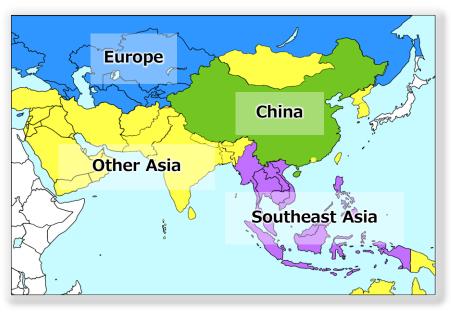


Figure 13: Investment Amount by Region in Q4 2024
: Domestic and Overseas (Percentage of JPY value invested)





6. New VC Funds Launched in Q4 2024

Figure 14: New VC Funds Launched and Follow-on Funds in Q4 2024 (Limited to the investment fund to startups)

13 firms that provided both figures of amount and number of deals for domestic and overseas are included in the calculation.

	Q4 2024										
	VC funds newly launched Follow-on										
Number of funds launched Amount (¥Bil) Per fund (¥Bil)					d (¥Bil)	Amoun	t (¥Bil)				
10	For overseas investments among the left	40.7	For overseas investments among the left	4.1	For overseas investments among the left	12.7	For overseas investments among the left 0.5				

Figure 15: Total Fund Value and Number of New Funds Launched

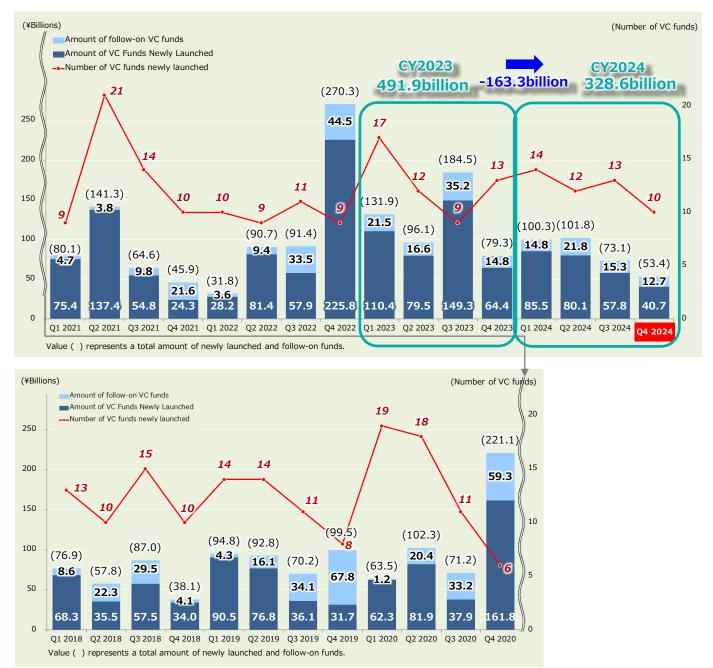
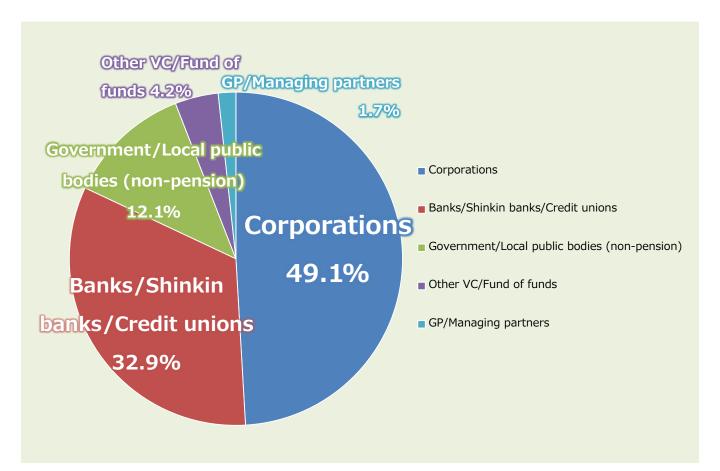


Figure 16: Breakdown of Investment Amount by Investor Type for New Funds Launched in Q4 2024

Note 1:7 firms that provided both figures of investment amount and number of investors are included in the calculation.

Investor type	Number of Investors		Amount (¥Mil)		Per investor	Investment from the non-group companies	
		Percentage		Percentage	(¥Mil)	Number of Investors	Amount (¥Mil)
GP/Managing partners	7	16.7%	507.0	1.7%	72.4	-	-
Domestic total	35	83.3%	29,240.0	98.3%	835.4	17	4,660.0
Family/Individual relatives	0	0.0%	0.0	0.0%	-	0	0.0
Other VC/Fund of funds	4	9.5%	1,250.0	4.2%	312.5	3	1,150.0
Corporations	15	35.7%	14,600.0	49.1%	973.3	4	2,550.0
Banks/Shinkin banks/Credit unions	14	33.3%	9,790.0	32.9%	699.3	10	960.0
Insurance companies	0	0.0%	0.0	0.0%	-	0	0.0
Brokerage firms	1	2.4%	0.0	0.0%	0.0	0	0.0
Pension funds	0	0.0%	0.0	0.0%	-	0	0.0
Government/Local public bodies (non-pension)	1	2.4%	3,600.0	12.1%	3,600.0	0	0.0
Academic Institutes	0	0.0%	0.0	0.0%	-	0	0.0
Other domestic	0	0.0%	0.0	0.0%	-	0	0.0
Overseas total	0	0.0%	0.0	0.0%	-	0	0.0
Total	42	100.0%	29,747.0	100.0%	-	17	4,660.0

Figure 17 :Percentage of Amount Invested in New Funds by Investor Type (Domestic and Overseas)





The Result of Survey on Venture Capital Investment Trends in "FY2023" and "CY2024 H1"

WEC YEARBOOK 2024

Japanese ver. was published on December 4th, 2024!

The PDF ver. is available to purchase on BASE. (https://vec.base.ec/items/95228968)

The hardcopy ver. is available to purchase on Amazon (https://www.amazon.co.jp/dp/4908965188), or in bookstores.

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Chap.2 Japanese Startup Business SurveyChap.3 University -Launched Ventures

Chap.4 Overseas Venture Capital Investment Trends

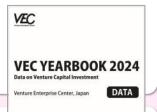
Reference Support for Startups Provided by

Government and Other Relevant Organization

Data

Survey on Venture Capital Investment Trends





VEC YEARBOOK 2024 DATA (English ver.)

Published on February 4th, 2025

Venture Enterprise Center, Japan (VEC) annually publishes the results of the investment trend survey as "VEC YEARBOOK (Annual Report on Japanese Startup Businesses)".

In the VEC YEARBOOK, we explain the data on venture investments in detail. We are also presenting the latest issues.

VEC YEARBOOK has been quoted in various reports of the government and literatures of academic circles and mentioned by the media as our nation's only research to understand the venture capital investment trends in Japan.

Back numbers of VEC YEARBOOK are also available.

*For details, see the VEC's website.

https://www.vec.or.jp/ (Japanese website) https://www.vec.or.jp/en/ (English website)

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