

Venture Enterprise Center, Japan (VEC) reports the results of our quarterly survey on venture capital (VC) investments by Japanese VC firms for the second quarter of 2024 (April to June 2024).

The total amount of VC investments in domestic companies in the second quarter of 2024

¥52.9 billion

UP 9.0 %

from the previous year

*123 firms that responded to the survey between July 2nd and August 27th in 2024 are aggregated.

* [Period covered by the survey]: Current quarter: Q2 2024 (April to June 2024)
Same quarter of last year: Q2 2023 (April to June 2023)

* Unless otherwise noted, the 2nd place of decimal point below is rounded off.
Due to the rounding, the total may not be consistent with the sum of breakdown.

* For the survey results of both by Stage and by Industry, the total may not be consistent with the sum of breakdown, since not all the answers provided the details.

Figure 1: VC Investments: Q2 2023 and Q2 2024 Comparison

121 firms that provided both figures of domestic and overseas are aggregated. ("0" is considered a valid response)

		Q2 2023				Q2 2024			
		Domestic	Overseas	Total	Number of VC firms that answered the amount "0"	Domestic	Overseas	Total	Number of VC firms that answered the amount "0"
VC (excluding CVC)	Amount (¥Bil)	46.9	18.0	65.0	24	49.9	31.2	81.2	21
	y/y % change					6.4%	73.1%		
	Deal count	341	60	401		376	64	440	
	y/y % change				10.3%	6.7%			
	Per deal (¥Mil)	137.6	300.7	162.0	132.8	487.8	184.5		
CVC	Amount (¥Bil)	1.6	0.9	2.4	12	2.9	0.9	3.8	11
	y/y % change					85.4%	3.4%		
	Deal count	29	11	40		40	9	49	
	y/y % change				37.9%	-18.2%			
	Per deal (¥Mil)	54.1	79.1	61.0	72.8	100.0	77.8		
VC+CVC Total	Amount (¥Bil)	48.5	18.9	67.4	36	52.9	32.1	85.0	32
	y/y % change					9.0%	69.9%		
	Deal count	370	71	441		416	73	489	
	y/y % change				12.4%	2.8%			
	Per deal (¥Mil)	131.1	266.3	152.9	127.0	440.0	173.8		

Note: Figures for Q2 2023 in Figure 1 are provided from VC firms which responded to the latest survey (Q2 2024), so that the figures presented in the above Figure 1 may not be consistent with the figures of Q2 2023 in Figure 3 and Figure 12, which are calculated based on investment amount and number of deals of Q2 2023 survey.

The total amount of VC investments in domestic companies in the first half of 2024 * simple addition of quarterly reports

¥97.6 billion

DOWN 11.0%
from the previous year

Figure 2: Comparison of VC Investments in 2020-2024 between Calendar Year and Fiscal Year Basis

● Calendar Year Basis : January to December

(¥Billion)

Amount	CY2020	CY2021	CY2022	CY2023	CY2024		
					Jan-Mar	Apr-Jun	Subtotal
Domestic	151.2	227.7	255.0	212.1	44.8	52.9	97.6
Overseas	67.9	67.2	85.3	73.6	15.0	32.1	47.1
Total	219.1	294.8	340.3	285.7	59.7	85.0	144.7

(Deal count)

Deal count	CY2020	CY2021	CY2022	CY2023	CY2024		
					Jan-Mar	Apr-Jun	Subtotal
Domestic	1,160	1,395	1,676	1,477	402	416	818
Overseas	261	288	318	285	61	73	134
Total	1,421	1,683	1,994	1,762	463	489	952

● Fiscal Year Basis : April to next March

(¥Billion)

Amount	FY2020	FY2021	FY2022	FY2023	FY2024	
					Apr-Jun	Subtotal
Domestic	158.2	261.8	238.6	193.4	52.9	52.9
Overseas	63.3	70.8	83.5	73.5	32.1	32.1
Total	221.5	332.7	322.1	267.0	85.0	85.0

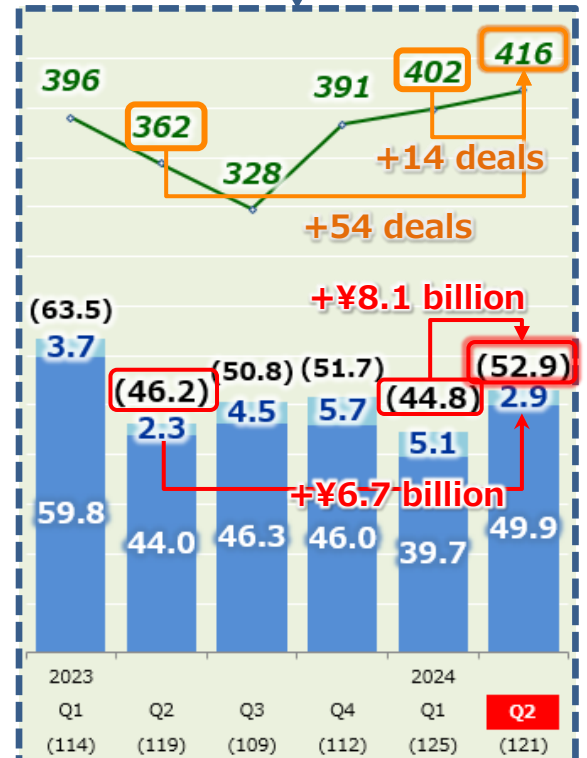
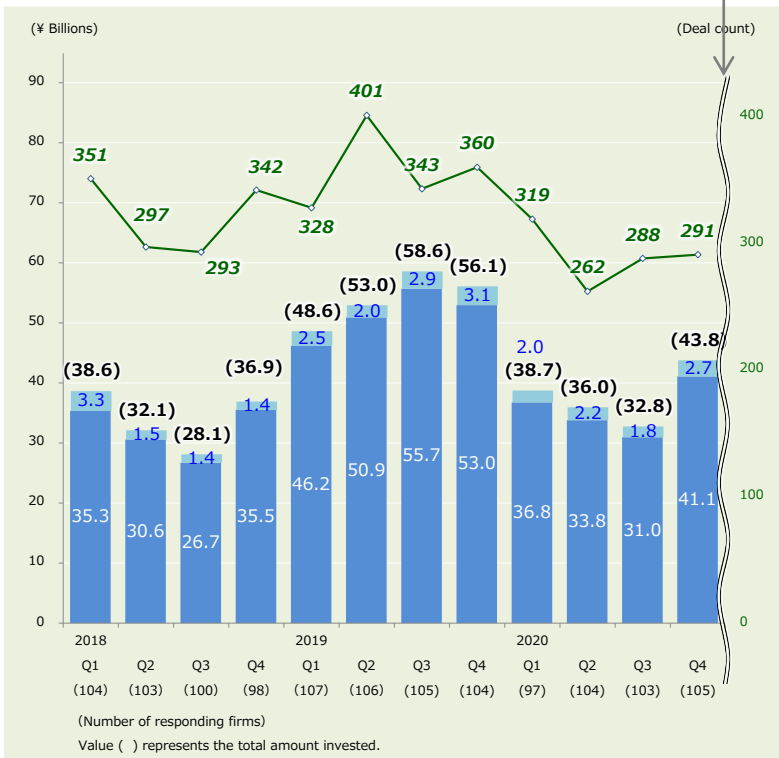
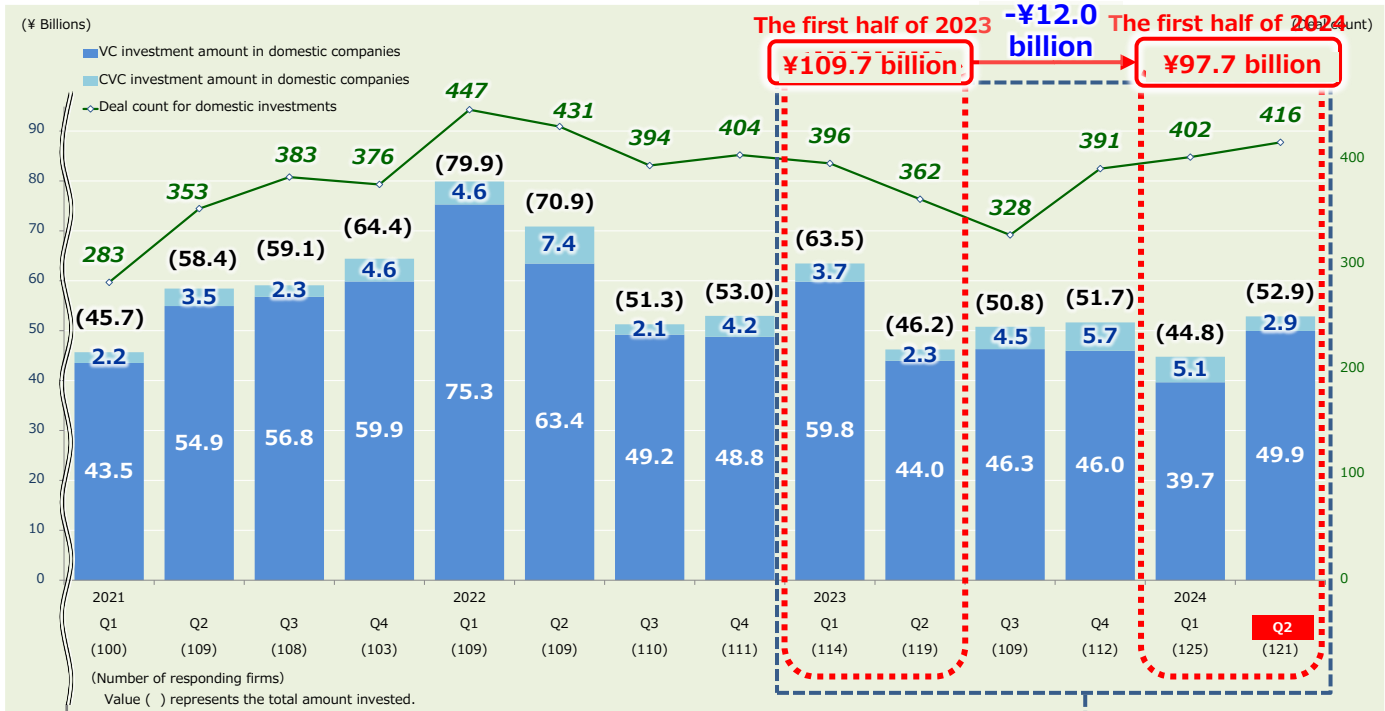
(Deal count)

Deal count	FY2020	FY2021	FY2022	FY2023	FY2024	
					Apr-Jun	Subtotal
Domestic	1,124	1,559	1,625	1,483	416	416
Overseas	247	311	306	280	73	73
Total	1,371	1,870	1,931	1,763	489	489

Note : Above figures may not be consistent with those of our annual survey results, since figures above are calculated based on a simple aggregation of figures of quarterly reports.

1. Data on VC Investments in Domestic Companies

Figure 3: Quarterly Trend of VC and CVC Investments in Domestic Companies



2. VC Investments by Industry

Figure 4: Investment Amount by Industry in Q2 2024: Domestic and Overseas

118 firms that provided figures for Q2 2024 are included in the calculation. ("0" is considered a valid response)

Industry (9 classifications plus 1)	Domestic		Overseas		Total	
	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage
1. Telecommunications/Networking and Equipment	50.0	0.1%	0.0	0.0%	50.0	0.1%
2. Computers and Peripherals/IT Services	18,140.3	38.0%	21,329.9	66.5%	39,470.2	49.4%
3. Software	2,901.6	6.1%	576.7	1.8%	3,478.4	4.4%
4. Semi-conductors/Electrical Machinery & Equipment	951.1	2.0%	0.0	0.0%	951.1	1.2%
5. Biotechnology/Pharmaceutical	4,956.0	10.4%	1,465.4	4.6%	6,421.4	8.0%
6. Medical Devices & Equipment/Healthcare-related Services	1,537.0	3.2%	713.2	2.2%	2,250.2	2.8%
7. Industrial/Energy/Others	8,497.3	17.8%	4,537.7	14.1%	13,035.0	16.3%
8. Media/Entertainment/Retailing/Consumer Goods	6,699.8	14.0%	1,562.9	4.9%	8,262.7	10.4%
9. Finance/Real Estate/Business Services	3,999.2	8.4%	1,908.3	5.9%	5,907.5	7.4%
Decarbonization-related (among the above)	727.0	1.5%	546.3	1.7%	1,273.3	1.6%
Total	47,732.3	100.0%	32,094.2	100.0%	79,826.5	100.0%

Figure 5: Domestic Investment Amount by Industry in Q2 2024
(Percentage of JPY value invested)

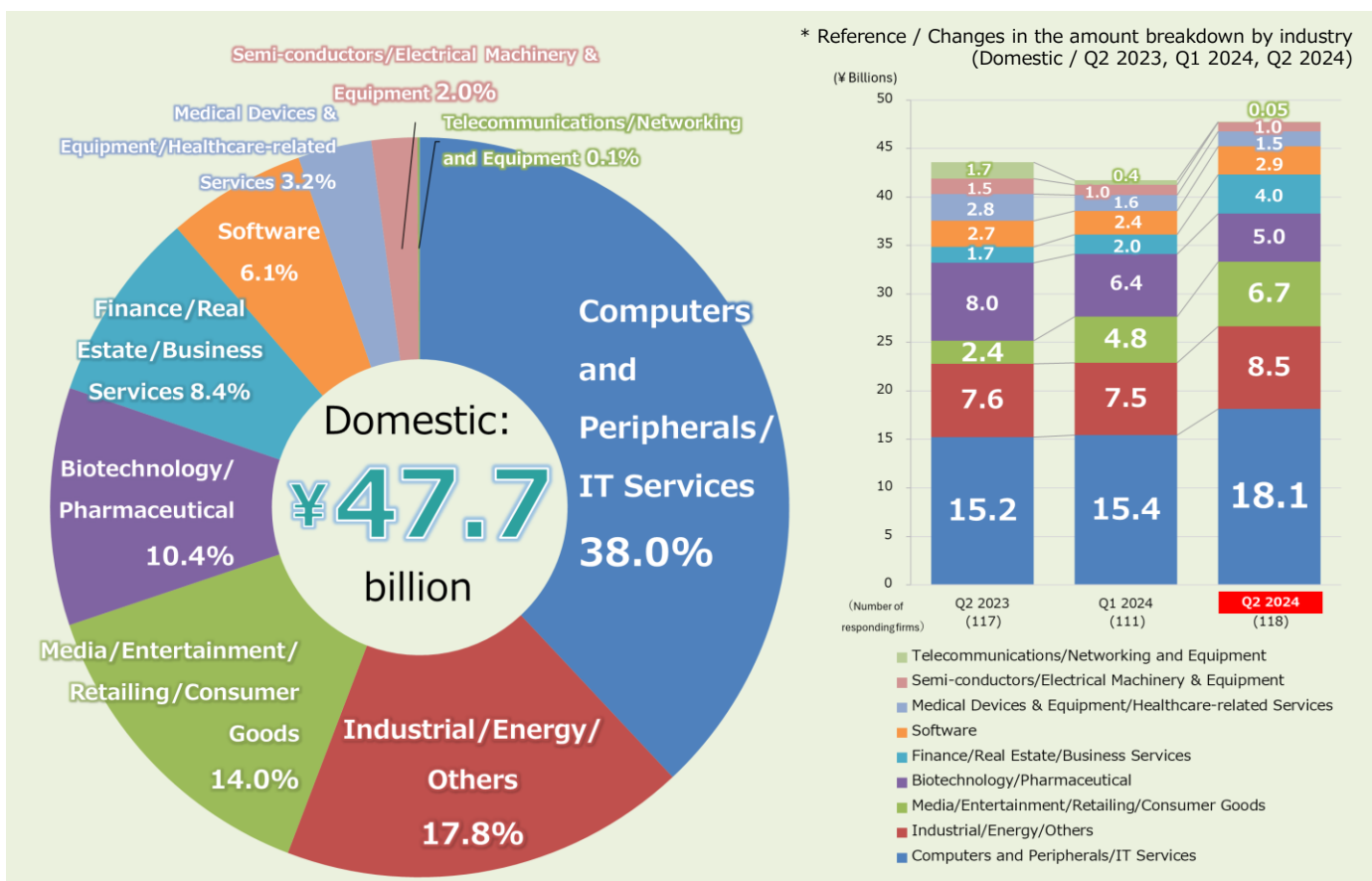


Figure 6: Domestic Investment Amount by Industry: Comparison between Q1 2024 and Q2 2024

Q1 2024: 122 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)
 Q2 2024: 118 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)

Industry (4 classifications plus 1)	Industry (9 classifications plus 1)	Q1 2024		Q2 2024	
		Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage
1. IT-related 46.2%	Telecommunications/Networking and Equipment	442.1	1.1%	50.0	0.1%
	Computers and Peripherals/IT Services	15,424.9	37.0%	18,140.3	38.0%
	Software	2,428.9	5.8%	2,901.6	6.1%
	Semi-conductors/Electrical Machinery & Equipment	1,049.4	2.5%	951.1	2.0%
2. Biotech/Medical Services/ Health Care 13.6%	Biotechnology/Pharmaceutical	6,438.3	15.4%	4,956.0	10.4%
	Medical Devices & Equipment/Healthcare-related Services	1,640.8	3.9%	1,537.0	3.2%
3. Industrial/Energy/Other Industries 17.8%	Industrial/Energy/Others	7,476.4	17.9%	8,497.3	17.8%
4. Products/Services 22.4%	Media/Entertainment/Retailing/Consumer Goods	4,762.9	11.4%	6,699.8	14.0%
	Finance/Real Estate/Business Services	2,042.2	4.9%	3,999.2	8.4%
Decarbonization-related (Among the above)		2,243.8	5.4%	727.0	1.5%
Total		41,705.9	100.0%	47,732.3	100.0%

Figure 7: Domestic Investment Deal Count by Industry: Comparison between Q1 2024 and Q2 2024

Q1 2024: 122 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)
 Q2 2024: 118 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)

Industry (4 classifications plus 1)	Industry (9 classifications plus 1)	Q1 2024		Q2 2024	
		Deal count	Percentage	Deal count	Percentage
1. IT-related 41.7%	Telecommunications/Networking and Equipment	4	1.1%	1	0.3%
	Computers and Peripherals/IT Services	115	30.7%	117	29.8%
	Software	34	9.1%	37	9.4%
	Semi-conductors/Electrical Machinery & Equipment	12	3.2%	9	2.3%
2. Biotech/Medical Services/ Health Care 19.6%	Biotechnology/Pharmaceutical	50	13.3%	48	12.2%
	Medical Devices & Equipment/Healthcare-related Services	21	5.6%	29	7.4%
3. Industrial/Energy/Other Industries 18.6%	Industrial/Energy/Others	60	16.0%	73	18.6%
4. Products/Services 20.1%	Media/Entertainment/Retailing/Consumer Goods	45	12.0%	44	11.2%
	Finance/Real Estate/Business Services	34	9.1%	35	8.9%
Decarbonization-related (Among the above)		11	2.9%	10	2.5%
Total		375	100.0%	393	100.0%

3. VC Investments by Stage (Domestic)

Figure 8: Investment Amount by Stage

Q2 2023 : 115 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Q1 2024 : 121 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Q2 2024 : 117 firms that provided figures are included in the calculation. ("0" is considered a valid response)

(¥ Millions)

Stage	Q2 2023		Q1 2024		Q2 2024		y/y	q/q
	Amount	%	Amount	%	Amount	%		
Seed	5,782.4	19.4%	6,968.1	19.2%	5,291.4	13.4%	-6.0 points	-5.8 points
Early	12,581.9	42.2%	17,413.0	48.1%	17,824.4	45.1%	+2.9 points	-2.9 points
Expansion	8,319.5	27.9%	8,430.6	23.3%	12,103.4	30.6%	+2.7 points	+7.4 points
Later	3,125.4	10.5%	3,415.2	9.4%	4,272.2	10.8%	+0.3 points	+1.4 points
Total	29,809.1	100.0%	36,226.9	100.0%	39,491.4	100.0%		

Figure 9: Investment Deal Count by Stage

Q2 2023 : 115 firms that provided figures are included in the calculation. ("0" is considered a valid response)

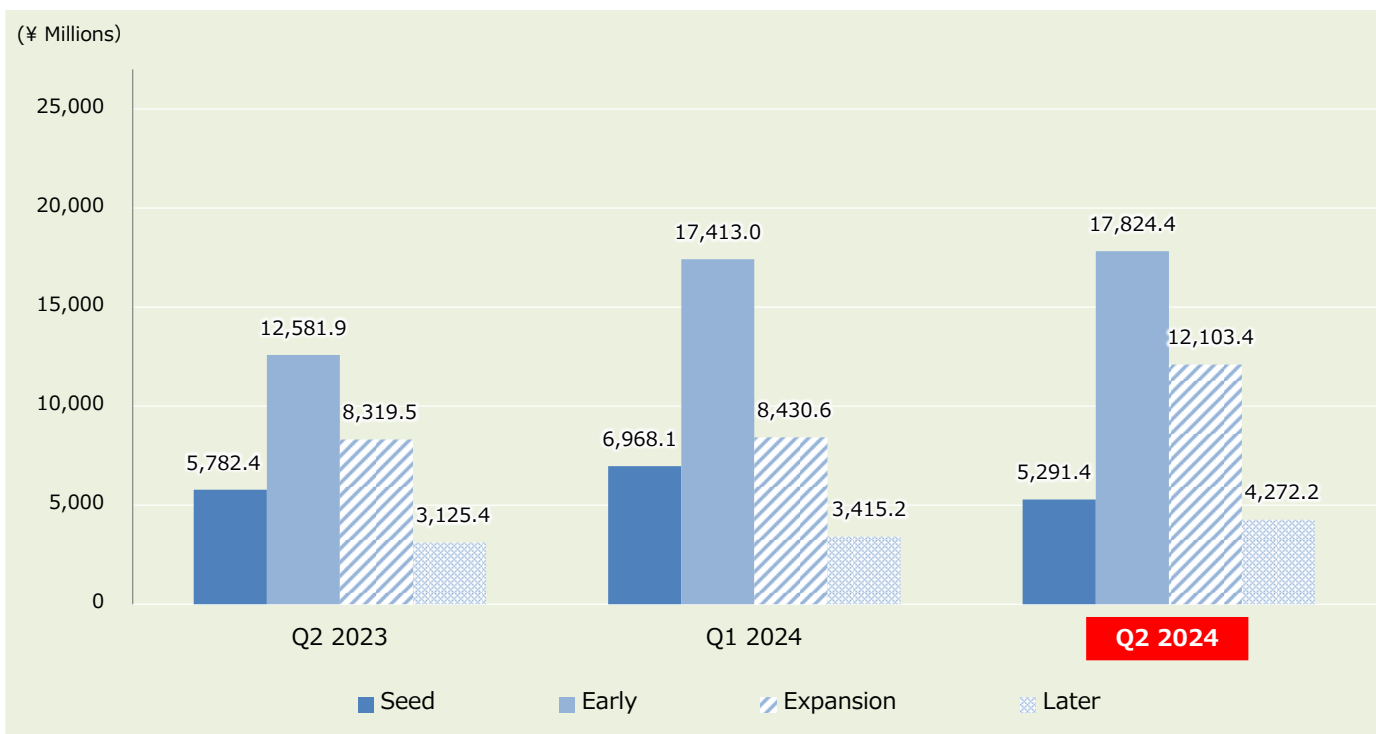
Q1 2024 : 121 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Q2 2024 : 117 firms that provided figures are included in the calculation. ("0" is considered a valid response)

(Deal count)

Stage	Q2 2023		Q1 2024		Q2 2024	
	Count	%	Count	%	Count	%
Seed	71	24.3%	96	27.8%	89	24.4%
Early	121	41.4%	181	52.5%	162	44.4%
Expansion	74	25.3%	51	14.8%	87	23.8%
Later	26	8.9%	17	4.9%	27	7.4%
Total	292	100.0%	345	100.0%	365	100.0%

Figure 10: Investment Amount Comparison by Stage



4. Investment Amount by Industry and Stage (Domestic)

Figure 11: Investment Amount by Industry and Stage

(¥ Millions) Q2 2024 : 117 firms that provided figures are included in the calculation. ("0" is considered a valid response)

	Seed	Early	Expansion	Later	Total
Telecommunications/Networking and Equipment	0.0	50.0	0.0	0.0	50.0
Computers and Peripherals/IT Services	2,556.7	4,519.3	5,208.9	1,350.3	13,635.2
Software	420.0	1,696.3	363.8	421.6	2,901.6
Semi-conductors/Electrical Machinery & Equipment	241.0	130.0	580.0	0.0	951.1
Biotechnology/Pharmaceutical	490.0	2,405.3	1,110.1	0.0	4,005.5
Medical Devices & Equipment/Healthcare-related Services	320.0	717.1	400.0	99.9	1,537.0
Industrial/Energy/Others	1,053.7	3,647.9	1,378.9	399.8	6,480.2
Media/Entertainment/Retailing/Consumer Goods	130.0	3,669.3	1,581.9	550.5	5,931.7
Finance/Real Estate/Business Services	80.0	989.3	1,479.9	1,450.0	3,999.2
Total	5,291.4	17,824.4	12,103.4	4,272.2	39,491.4

5. Data on VC Investments in Overseas Companies

Figure 12: Quarterly Trend of VC and CVC Investments

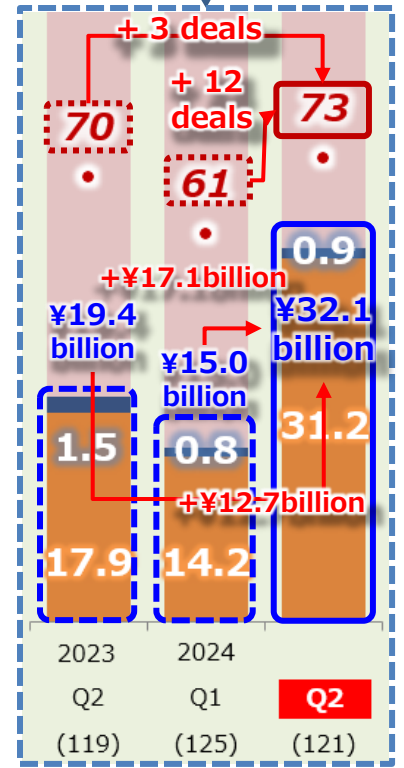
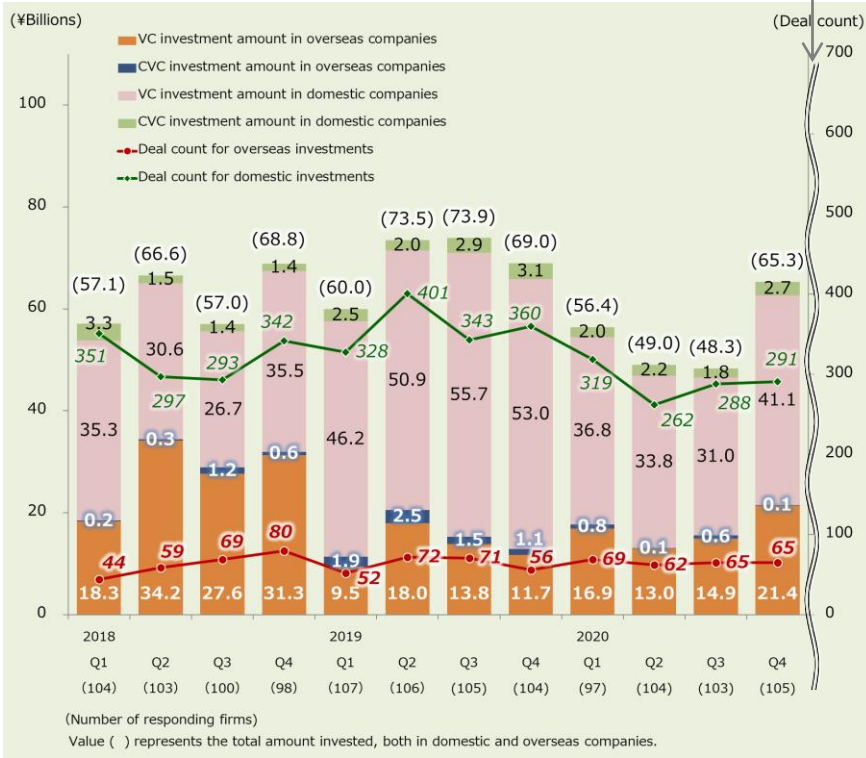
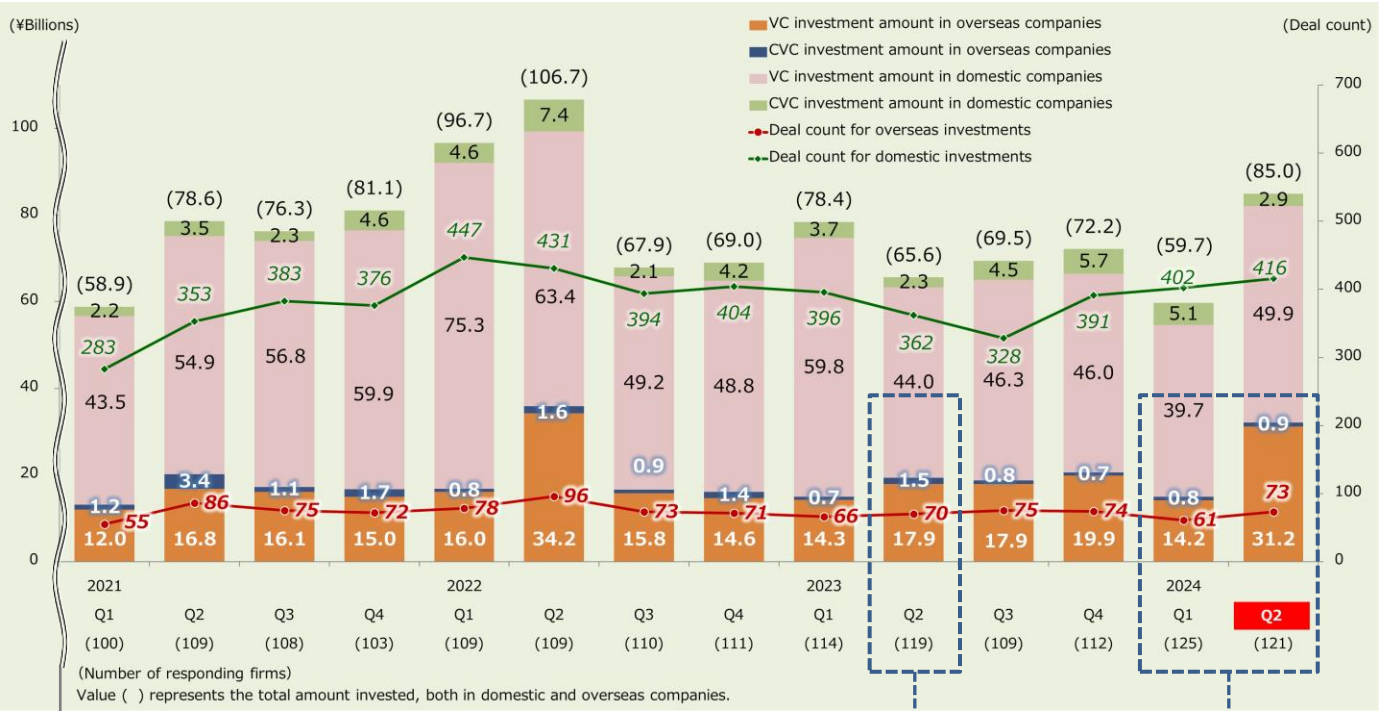
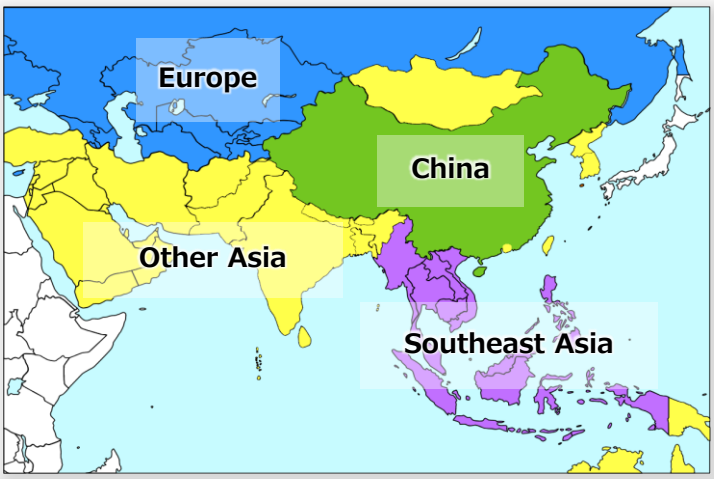
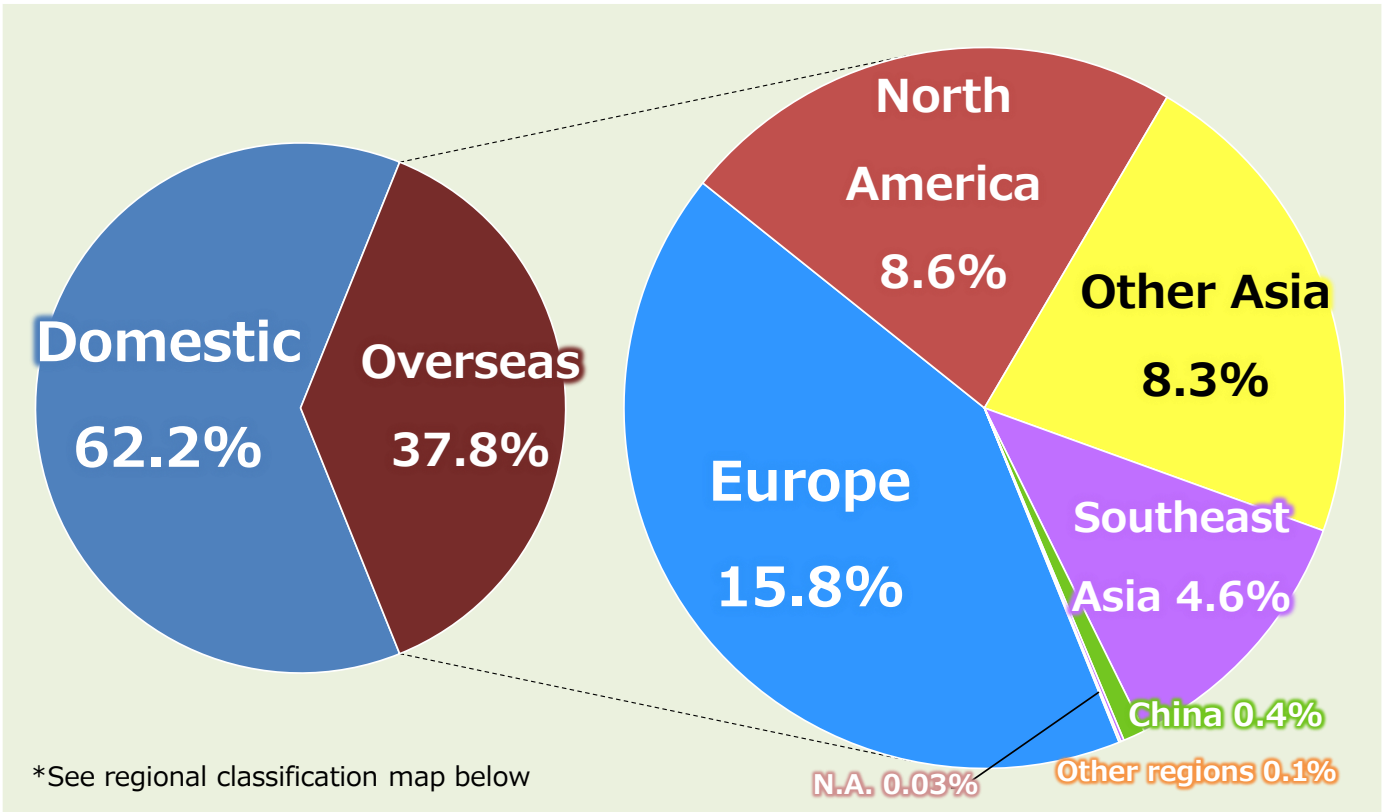


Figure 13: Investment Amount by Region in Q2 2024
: Domestic and Overseas (Percentage of JPY value invested)



6. New VC Funds Launched in Q2 2024

Figure 14: New VC Funds Launched and Follow-on Funds in Q2 2024
(Limited to the investment fund to startups)

15 firms that provided both figures of amount and number of deals for domestic and overseas are included in the calculation.
("0" is considered a valid response)

Q2 2024							
VC funds newly launched						Follow-on	
Number of funds launched		Amount (¥Bil)		Per fund (¥Bil)		Amount (¥Bil)	
12	For overseas investments among the left	80.1	For overseas investments among the left	6.7	For overseas investments among the left	21.8	For overseas investments among the left
	0		0.0		0.0		2.5

Figure 15: Total Fund Value and Number of New Funds Launched

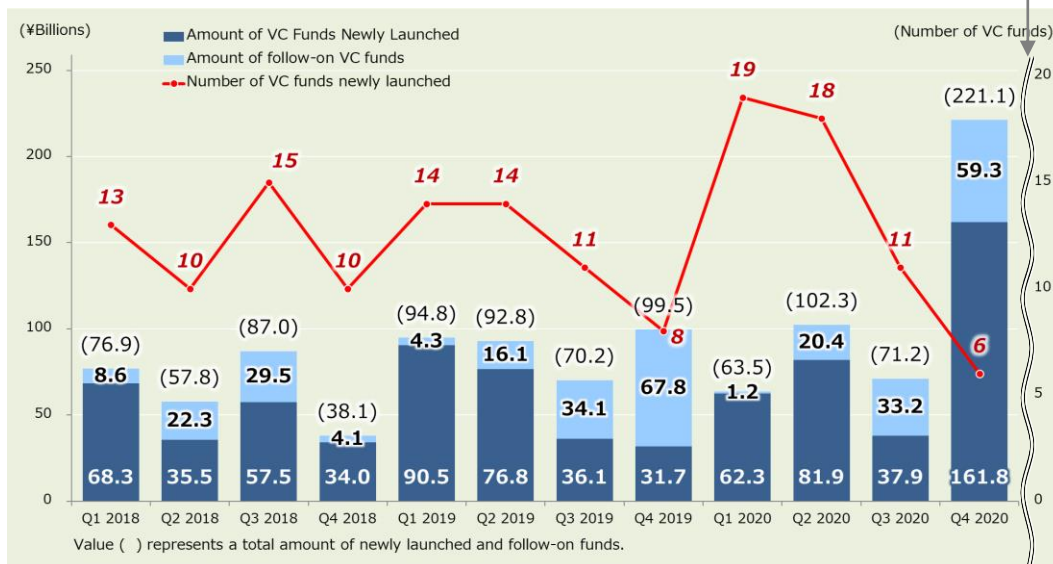
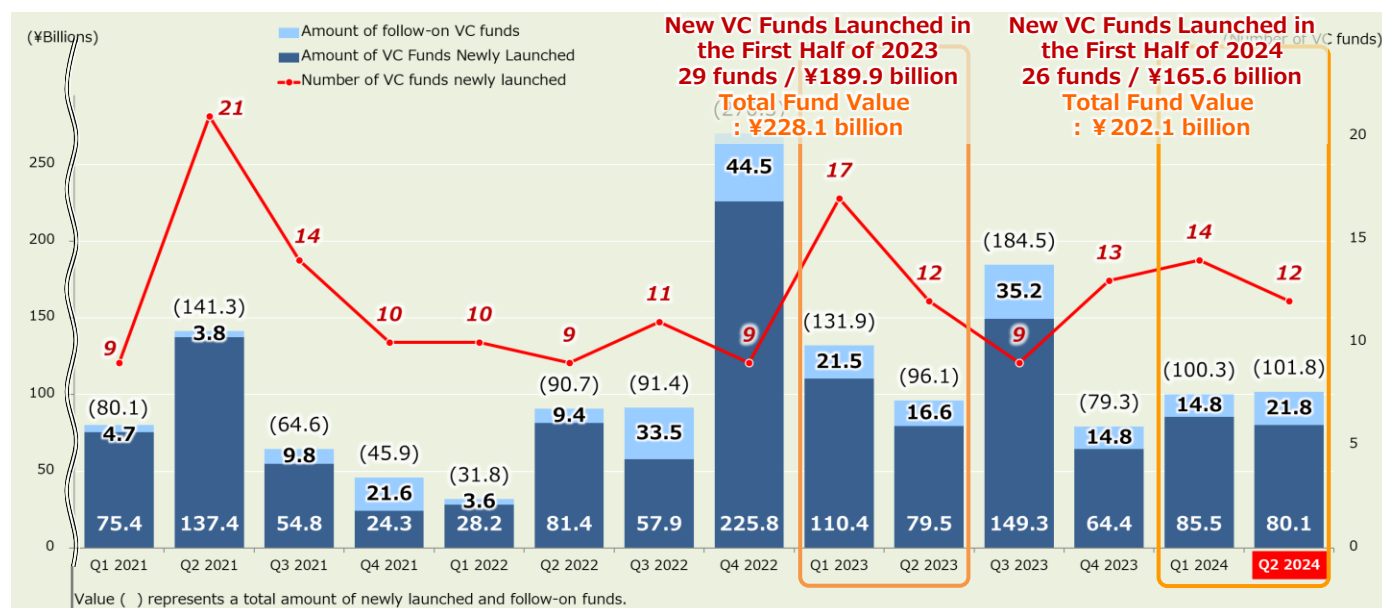
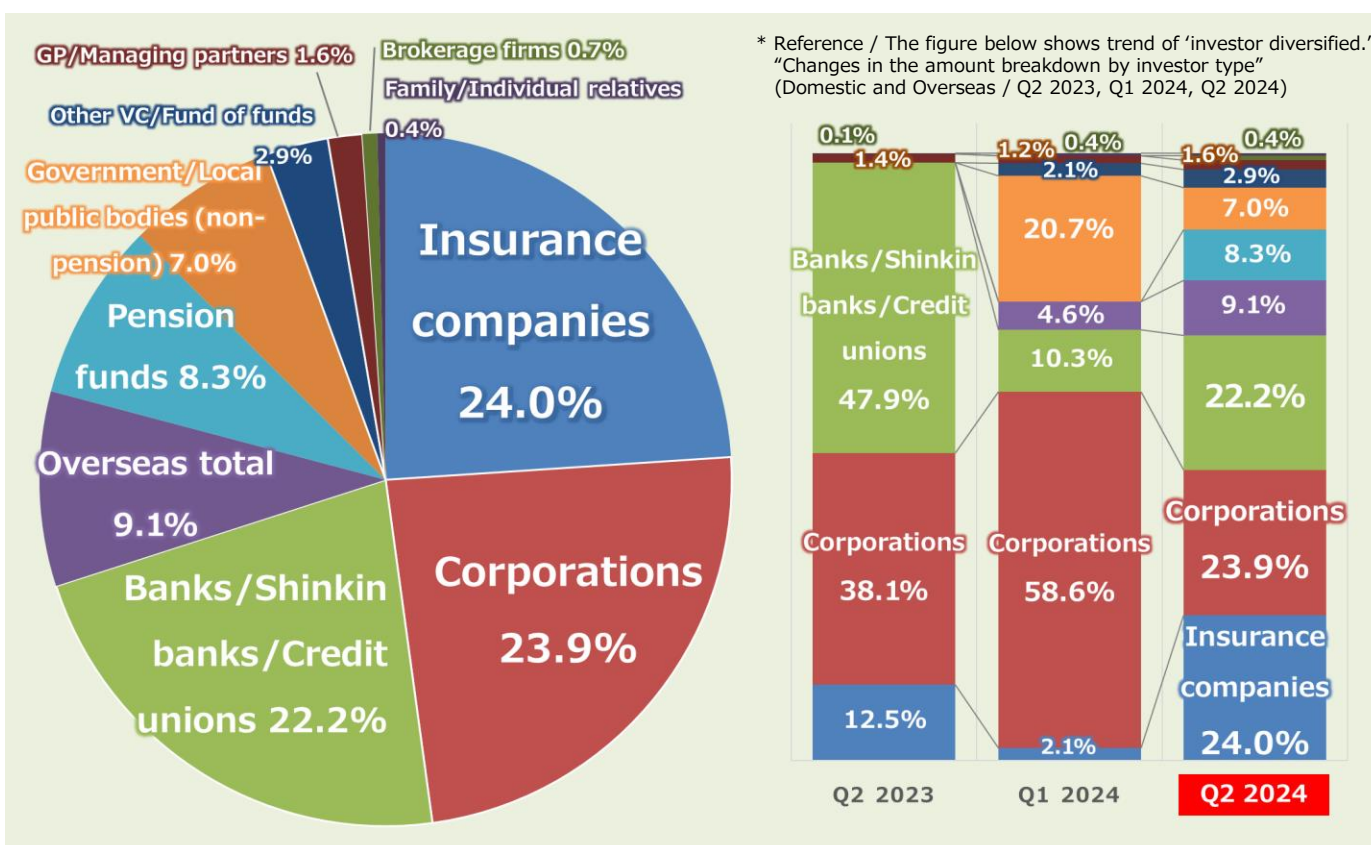


Figure 16: Breakdown of Investment Amount by Investor Type for New Funds Launched in Q2 2024

Note 1 : 8 firms that provided both figures of investment amount and number of investors are included in the calculation.

Investor type	Number of Investors		Amount (¥Mil)		Per investor (¥Mil)	Investment from the non-group companies	
		Percentage		Percentage		Number of Investors	Amount (¥Mil)
GP/Managing partners	11	16.2%	1,154.0	1.6%	104.9	-	-
Domestic total	48	70.6%	64,325.0	89.3%	1,340.1	12	11,420.0
Family/Individual relatives	5	7.4%	275.0	0.4%	55.0	0	0.0
Other VC/Fund of funds	3	4.4%	2,100.0	2.9%	700.0	0	0.0
Corporations	10	14.7%	17,200.0	23.9%	1,720.0	3	4,010.0
Banks/Shinkin banks/Credit unions	19	27.9%	15,990.0	22.2%	841.6	8	7,400.0
Insurance companies	4	5.9%	17,250.0	24.0%	4,312.5	0	0.0
Brokerage firms	1	1.5%	500.0	0.7%	500.0	0	0.0
Pension funds	3	4.4%	6,000.0	8.3%	2,000.0	0	0.0
Government/Local public bodies (non-pension)	3	4.4%	5,010.0	7.0%	1,670.0	1	10.0
Academic Institutes	0	0.0%	0.0	0.0%	-	0	0.0
Other domestic	0	0.0%	0.0	0.0%	-	0	0.0
Overseas total	9	13.2%	6,538.0	9.1%	726.4	0	0.0
Total	68	100.0%	72,017.0	100.0%	-	12	11,420.0

Figure 17 :Percentage of Amount Invested in New Funds by Investor Type (Domestic and Overseas)



Coming
Soon!

The Result of Survey on Venture Capital Investment Trends in FY2023 (Final Report)

[VEC YEARBOOK 2024] Japanese ver. to be published around November-December 2024 !

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(<https://vec.base.ec/>)

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[VEC YEARBOOK 2024 DATA] (English ver.)
to be published around February-March 2025

VEC YEARBOOK 2023

The Result of Survey on Venture Capital Investment Trends in 2022

Venture Enterprise Center, Japan (VEC) annually publishes the results of the investment trend survey as " VEC YEARBOOK (Annual Report on Japanese Startup Businesses) ".

In the VEC YEARBOOK , we explain the data on venture investments in detail. We are also presenting the latest issues.

VEC YEARBOOK has been quoted in various reports of the government and literatures of academic circles and mentioned by the media as our nation's only research to understand the venture capital investment trends in Japan.

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Data

Survey on Venture Capital Investment Trends



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