

September 9th 2022

1Q 2Q 3Q 4Q

# Latest Quarterly Trend The Second quarter of 2022

(April to June 2022)

Venture Enterprise Center, Japan

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Venture Enterprise Center, Japan (VEC) reports the results of our quarterly survey on venture capital (VC) investments by Japanese VC firms for the second quarter of 2022 (April to June 2022).

The total amount of VC investments in domestic companies in the first half of 2022 \* simple addition of quarterly reports

¥150.7 billion

**UP44.8**%

from the previous year

See Fig.2,3 the Next Page

- \* 109 firms that responded to the survey between July 6th and August 30th 2022 are aggregated.
- \* [Period covered by the survey]: Current quarter:

Q2 2022 (April to June 2022)

- Same quarter of last year:
- Q2 2021 (April to June 2021)
- \* Unless otherwise noted, the 2nd place of decimal point below is rounded off.

  Due to the rounding, the total may not be consistent with the sum of breakdown.
- \* For the survey results of both by Stage and by Industry, the total may not be consistent with the sum of breakdown, since not all the answers provided the details.

Figure 1: VC Investments: Q2 2021 and Q2 2022 Comparison

108 firms that provided both figures of domestic and overseas are aggregated. ("0" is considered a valid response)

			Q2 20		<u></u>	nesuc and overseas	Q2 20		
		Domestic	Overseas	Total	Number of VC firms that answered the amount "0"	Domestic	Overseas	Total	Number of VC firms that answered the amount "0"
	Amount (¥Bil)	56.3	17.0	73.2		63.4	34.2	97.7	
VC	y/y % change					12.7%	101.9%		
(excluding	Deal count	329	81	410	24	399	86	485	29
CVC)	y/y % change					21.3%	6.2%		
	Per deal (¥Mil)	171.1	209.3	178.6		159.0	397.9	201.4	
	Amount (¥Bil)	4.0	3.4	7.3		7.4	1.6	9.0	
	y/y % change					87.8%	-52.2%		
cvc	Deal count	36	8	44	6	32	10	42	5
	y/y % change					-11.1%	25.0%		
	Per deal (¥Mil)	109.7	423.8	166.8		231.9	162.0	215.2	
	Amount (¥Bil)	60.2	20.3	80.6		70.9	35.8	106.7	
	y/y % change					17.6%	76.2%		
VC+CVCTotal	Deal count	365	89	454	30	431	96	527	34
	y/y % change					18.1%	7.9%		
	Per deal (¥Mil)	165.0	228.5	177.5		164.4	373.3	202.5	

Note: Figures for Q2 2021 in Figure 1 are provided from VC firms which responded to the latest survey (Q2 2022), so that the figures presented in the above Figure 1 may not be consistent with the figures of Q2 2021 in Figure 3 and Figure 12, which are calculated based on investment amount and number of deals of Q2 2021 survey.



# Figure 2: Comparison of VC Investments in 2018-2022 between Calendar Year and Fiscal Year Basis

Note: Fiscal Year covers from April 1 to March 31 of the following year.

					Note:	Fisca	l Year	covers	s from	April 1	to Ma	arch 3	L of th	e follo	wing y	ear.	
	Q1 2018	Q2 2018 Q3 2018 Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	
CY 2018	■Dome ¥135 ■Overs	5.8billion、1,283deals															
CY 2019			■Dom ¥216 ■Over	.2billion、	1,432de	eals											
CY 2020							■Dom ¥151 ■Over	estic 1.2billion seas	1,160de 261deals	eals							
CY 2021											■ Dom <u>¥227</u> ■ Over	7.7billion、	1,395de	eals_			
CY 2022															■ Dom ¥150 ■ Over	estic 0.7billion	. <b>1,052deals</b> . <b>878deals</b> .74deals
FY 2018		¥252.4billion、1,52 ■ Domestic ¥145.8billion、1,260de ■ Overseas ¥106.6billion、260dea	eals														
FY 2019				■ Dom ¥206 ■ Over	estic 5.3billion seas	1,423de 268deals	eals										
FY 2020								■Dom ¥158 ■Over	nestic 8.2billion rseas	1,124de 247deals							
FY 2021												■ Dom <u>¥261</u> ■ Over	estic .8billion, seas	1,559de 311deals	eals		
FY 2022																■ <b>Dom</b> ¥ <b>70.</b> ■ Overs	9billion、431deals

Note: Above figures may not be consistent with those of our annual survey results, since figures above are calculated based on a simple aggregation of figures of quarterly reports.



### 1. Data on VC Investments in Domestic Companies

Figure 3: Quarterly Trend of VC and CVC Investments in Domestic Companies

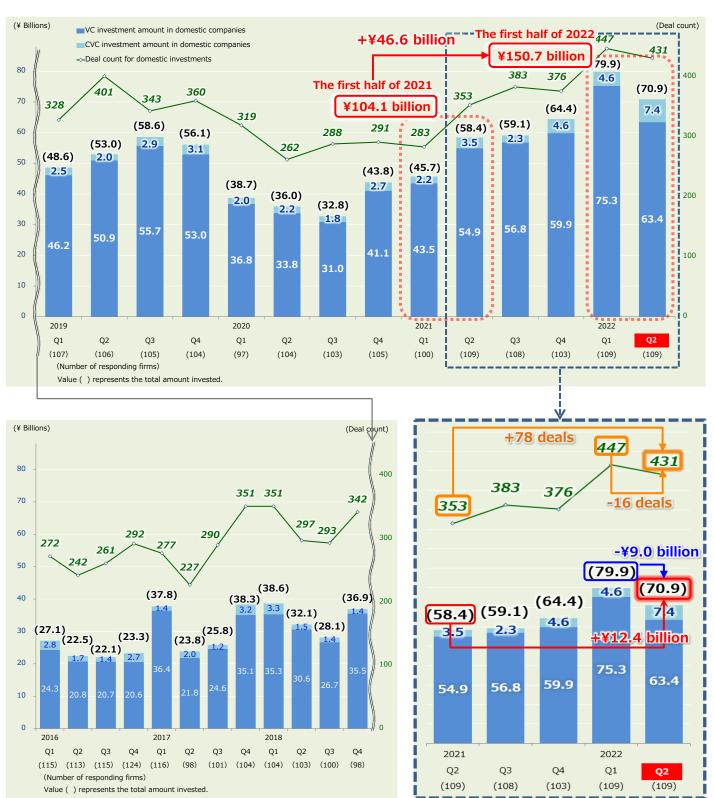
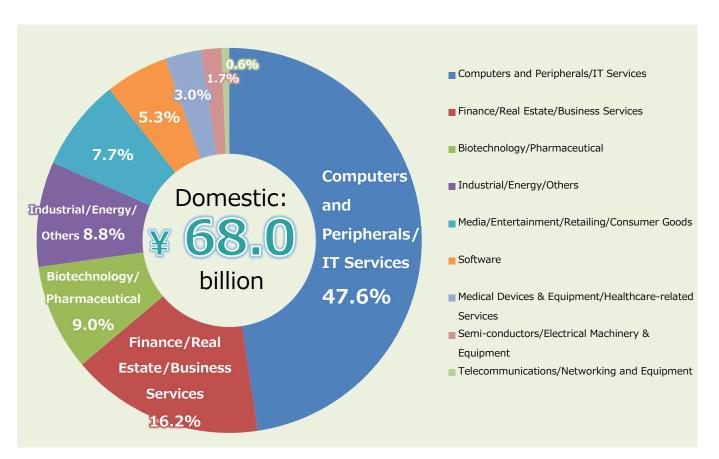


Figure 4: Investment Amount by Industry in Q2 2022: Domestic and Overseas

105 firms that provided figures for Q2 2022 are included in the calculation. ("0" is considered a valid response)

Industry	Dome	estic	Over	seas	Tot	al
(9 classifications plus 1)	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage
1. Telecommunications/Networking and Equipment	432.8	0.6%	32.4	0.1%	465.2	0.5%
2. Computers and Peripherals/IT Services	32,411.2	47.6%	21,041.6	60.9%	53,452.8	52.1%
3. Software	3,594.7	5.3%	960.0	2.8%	4,554.7	4.4%
4. Semi-conductors/Electrical Machinery & Equipment	1,164.8	1.7%	555.0	1.6%	1,719.8	1.7%
5. Biotechnology/Pharmaceutical	6,094.3	9.0%	1,622.7	4.7%	7,716.9	7.5%
6. Medical Devices & Equipment/Healthcare-related Services	2,068.2	3.0%	568.1	1.6%	2,636.3	2.6%
7. Industrial/Energy/Others	5,998.8	8.8%	2,094.2	6.1%	8,093.0	7.9%
8. Media/Entertainment/Retailing/Consumer Goods	5,251.0	7.7%	6,766.4	19.6%	12,017.4	11.7%
9. Finance/Real Estate/Business Services	11,026.3	16.2%	892.9	2.6%	11,919.2	11.6%
Decarbonization-related (among the above)	1,829.7	2.7%	674.3	2.0%	2,504.0	2.4%
Total	68,042.0	100.0%	34,533.3	100.0%	102,575.3	100.0%

Figure 5: Domestic Investment Amount by Industry in Q2 2022 (Percentage of JPY value invested)



#### Figure 6: Domestic Investment Amount by Industry: Comparison between Q1 2022 and Q2 2022

Q1 2022: 107 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)
Q2 2022: 105 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)

Industry	Industry	Q1 2	.022	Q2 2022		
(4 classifications plus 1)	(9 classifications plus 1)	Amount(¥Mil)	Percentage	Amount(¥Mil)	Percentage	
	Telecommunications/Networking and Equipment	1,095.4	1.4%	432.8	0.6%	
1. IT-related 55.3%	Computers and Peripherals/IT Services	31,724.0	40.4%	32,411.2	47.6%	
1. 11 Telateu 55.3%	Software	6,553.5	+¥68 <del>7:</del> 2 8.4%	3,594.7	5.3%	
	Semi-conductors/Electrical Machinery & Equipment	139.6	0.2%	1,164.8	1.7%	
2. Biotech/Medical Services/	Biotechnology/Pharmaceutical	10,423.6	13.3% 	6,094.3	9.0%	
Health Care	Medical Devices & Equipment/Healthcare-related Services	2,269.9	2.9%	2,068.2	3.0%	
3. Industrial/Energy/Other Industries 8.8%	Industrial/Energy/Others	12,900.3	16.4%	5,998.8	8.8%	
4. Products/Services 23.9%	Media/Entertainment/Retailing/Consumer Goods	6,389.2	-¥6,901. 8.1%	5,251.0	7.7%	
4. Froducts/ Services 23.9%	Finance/Real Estate/Business Services	6,968.8	8.9% +¥4;057	11,026.3	16.2%	
Decarbonization-related (Among the above)	4,584.5	5.8%	1,829.7	2.7%		
Total	78,464.3	100.0%	68,042.0	100.0%		

#### Figure 7: Domestic Investment Deal Count by Industry: Comparison between Q1 2022 and Q2 2022

Q1 2022: 107 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response) Q2 2022: 105 firms that provided both figures of industrial breakdown and the total are included in the calculation. ("0" is considered a valid response)

Industry		Industry	Q1 2	2022	Q2 2	2022
(4 classifications plus 1)		(9 classifications plus 1)	Deal count	Percentage	Deal count	Percentage
		Telecommunications/Networking and Equipment	7	1.7%	7	1.7%
1. IT-related	51.6%	Computers and Peripherals/IT Services	162	38.5%	153	38.2%
	31.070	Software	33	7.8%	36	9.0%
		Semi-conductors/Electrical Machinery & Equipment	3	0.7%	3 deals 11 8 deals	2.7%
2. Biotech/Medical Services/	15.7%	Biotechnology/Pharmaceutical	43	10.2%	35	8.7%
Health Care	13.7 70	Medical Devices & Equipment/Healthcare-related Services	29	6.9%	28	7.0%
3. Industrial/Energy/Other Industries	11.0%	Industrial/Energy/Others	60	14.3%	6-deals	11.0%
4. Products/Services	21.7%	Media/Entertainment/Retailing/Consumer Goods	49	11.6%	49	12.2%
4. Floudicis/ Services	<b>22.7</b> /0	Finance/Real Estate/Business Services	35	8.3%	38 3-deals	9.5%
Decarbonization-related (Among the abo	9	2.1%	6	1.5%		
	421	100.0%	401	100.0%		

## 3. VC Investments by Stage (Domestic)

#### Figure 8: Investment Amount by Stage

(¥ Millions)

Q2 2021 : 105 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Q1 2022 : 105 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Q2 2022 : 103 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Charre	02 2021		04.5	04 2022		2022			
Stage	Q2 2	2021	21 Q1 2022		Q2 .	2022	у/у	q/q	
Seed	6,489.7	19.3%	9,666.5	16.0%	6,935.7	13.9%	-5.4 points	-2.0 points	
Early	16,974.6	50.4%	18,479.0	30.5%	21,484.1	43.1%	-7.3 points	+12.6 points	
Expansion	5,643.6	16.8%	6,638.5	11.0%	9,764.8	19.6%	+2.8 points	+8.6 points	
Later	4,555.3	13.5%	25,774.1	42.6%	11,637.6	23.4%	+9.8 points	-19.2 points	
Total	33,663.1	100.0%	60,558.1	100.0%	49,822.3	100.0%			

#### Figure 9: Investment Deal Count by Stage

Q2 2021: 105 firms that provided figures are included in the calculation. ("0" is considered a valid response)

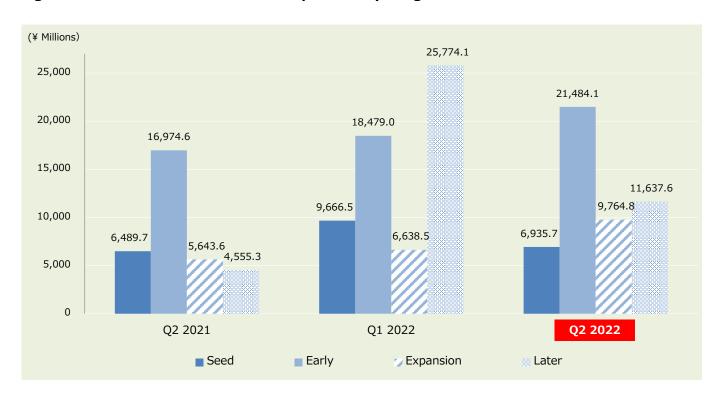
Q1 2022 : 105 firms that provided figures are included in the calculation. ("0" is considered a valid response)

(Deal count) Q2 2022: 103 firms that provided figures are included in the calculation. ("0" is considered a valid response)

Stage	Q2 2021		Q1 2	2022	Q2 2022		
Seed	81	27.0%	82	21.5%	71	19.7%	
Early	138	46.0%	176	46.2%	183	50.8%	
Expansion	62	20.7%	55	14.4%	72	20.0%	
Later	19	6.3%	68	17.8%	34	9.4%	
Total	300	100.0%	381	100.0%	360	100.0%	



Figure 10: Investment Amount Comparison by Stage



## 4. Investment Amount by Industry and Stage (Domestic)

Figure 11: Investment Amount by Industry and Stage

(¥ Millions) 103 firms that provided figures for Q2 2022 are included in the calculation. ("0" is considered a valid response)

	Seed	Early	Expansion	Later	Total
Telecommunications/Networking and Equipment	159.8	140.0	133.0	0.0	432.8
Computers and Peripherals/IT Services	3,534.1	10,324.5	3,995.8	7,743.0	25,597.4
Software	815.7	1,240.8	559.9	978.4	3,594.7
Semi-conductors/Electrical Machinery & Equipment	807.2	257.6	100.0	0.0	1,164.8
Biotechnology/Pharmaceutical	880.2	1,544.0	549.8	1,670.1	4,644.2
Medical Devices & Equipment/Healthcare-related Services	144.5	1,073.5	730.0	120.2	2,068.2
Industrial/Energy/Others	244.0	2,296.8	1,460.7	203.2	4,204.7
Media/Entertainment/Retailing/Consumer Goods	350.2	2,618.0	1,235.8	80.2	4,284.2
Finance/Real Estate/Business Services	0.0	1,988.9	999.9	842.5	3,831.3
Total	6,935.7	21,484.1	9,764.8	11,637.6	49,822.3

## 5. Data on VC Investments in Overseas Companies

Figure 12: Quarterly Trend of VC and CVC Investments

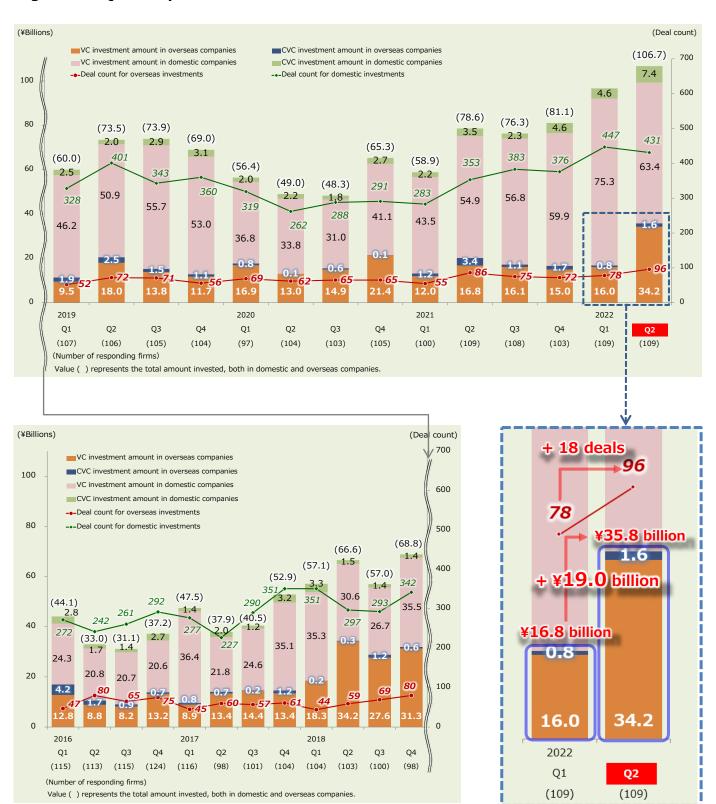
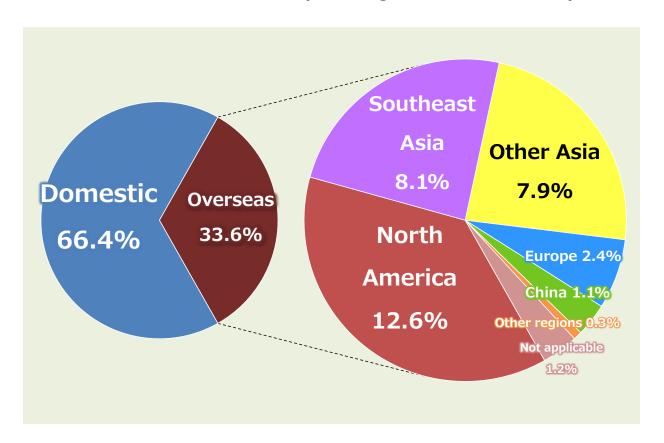
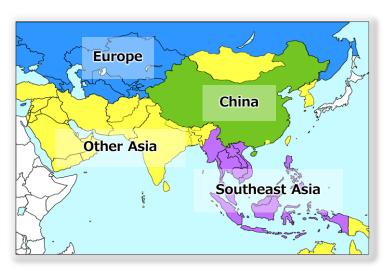


Figure 13: Investment Amount by Region in Q2 2022
: Domestic and Overseas (Percentage of JPY value invested)





### 6. New VC Funds Launched in Q2 2021

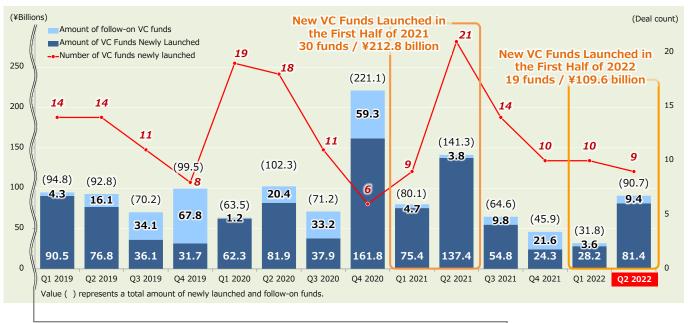
Figure 14: New VC Funds Launched and Follow-on Funds in Q2 2022 (Limited to the investment fund to startups)

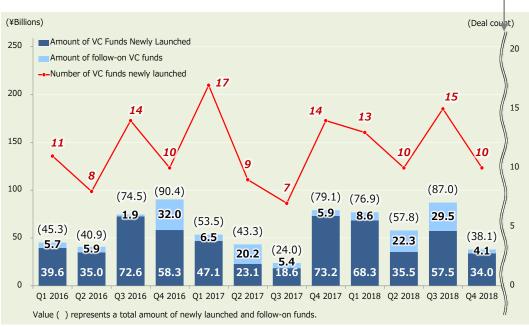
108 firms that provided both figures of amount and number of deals for domestic and overseas are included in the calculation.

("0" is considered a valid response)

	Q2 2022										
	Follow-on										
Number of fu	ınds launched	Amour	nt (¥Bil)	Per fun	d (¥Bil)	Amount (¥Bil)					
9	For overseas investments among the left	81.4	For overseas investments among the left	9.0	For overseas investments among the left	9.4	For overseas investments among the left				
	1		2.7		2.7		0.2				

Figure 15: Total Fund Value and Number of New Funds Launched







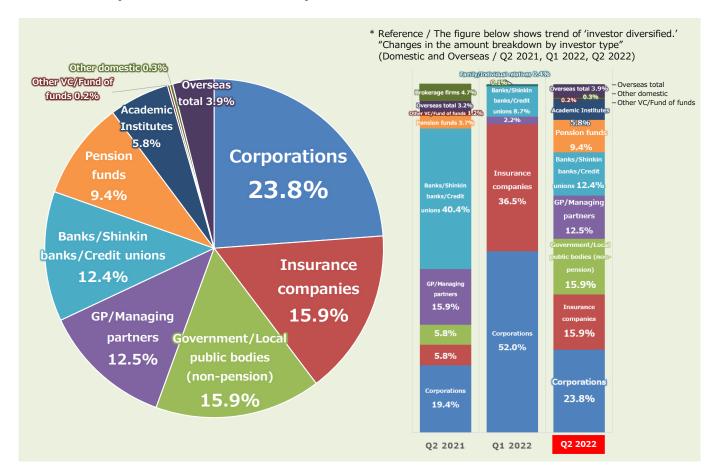
# Figure 16: Breakdown of Investment Amount by Investor Type for New Funds Launched in Q2 2022

Note 1:7 firms that provided both figures of investment amount and number of investors are included in the calculation.

(\*) Among 7 firms of Note 1, 4 firms that received investment from non-group companies are included in the calculation.

Investor type	Number of I	nvestors	Amount (¥Mil)		Per investor	Investment from the non-group companies (*)	
		Percentage		Percentage	(¥Mil)	Number of Investors	Amount (¥Mil)
GP/Managing partners	7	15.2%	8,638.2	12.5%	1,234.0	-	-
Domestic total	38	82.6%	57,978.8	83.6%	1,525.8	33	41,999.8
Family/Individual relatives	0	0.0%	0.0	0.0%	-	0	0.0
Other VC/Fund of funds	1	2.2%	150.0	0.2%	150.0	1	150.0
Corporations	6	13.0%	16,534.8	23.8%	2,755.8	3	1,349.8
Banks/Shinkin banks/Credit unions	17	37.0%	8,594.0	12.4%	505.5	16	8,000.0
Insurance companies	6	13.0%	11,000.0	15.9%	1,833.3	6	11,000.0
Brokerage firms	0	0.0%	0.0	0.0%	-	0	0.0
Pension funds	4	8.7%	6,500.0	9.4%	1,625.0	4	6,500.0
Government/Local public bodies (non-pension)	2	4.3%	11,000.0	15.9%	5,500.0	2	11,000.0
Academic Institutes	1	2.2%	4,000.0	5.8%	4,000.0	1	4,000.0
Other domestic	1	2.2%	200.0	0.3%	200.0	0	0.0
Overseas total	1	2.2%	2,733.8	3.9%	2,733.8	1	2,733.8
Total	46	100.0%	69,350.8	100.0%	-	34	44,733.6

Figure 17 :Percentage of Amount Invested in New Funds by Investor Type (Domestic and Overseas)



Coming Soon!

# The Result of Survey on Venture Capital Investment Trends in FY2021 (Final Report)

# [VEC YEARBOOK 2022] Japanese ver. to be published around November-December 2022!

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to be published around February-March 2023



Venture Enterprise Center, Japan (VEC) annually publishes the results of the investment trend survey as "VEC YEARBOOK (Annual Report on Japanese Startup Businesses)".

In the VEC YEARBOOK , we explain the data on venture investments in detail. We are also presenting the latest issues.

VEC YEARBOOK has been quoted in various reports of the government and literatures of academic circles and mentioned by the media as our nation's only research to understand the venture capital investment trends in Japan.

Back numbers of VEC YEARBOOK are also available.

\*For details, see the VEC's website.

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#### **Analysis**

Chap.1 Japanese Venture Capital Investment Trends

Chap.2 Japanese Startup Business Survey

Chap.3 Support for venture companies/Collaboration with large companies

Chap.4 Overseas Venture Capital Investment Trends

Appendix Support for Startups Provided by Government and Other Relevant Organizations

#### Data

Chap.1 Survey on Venture Capital Investment Trends

Chap.2 Survey on Venture Capital Fund Status

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